



GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <u>http://www.gsaadvantage.gov</u>

General Services Administration Federal Supply Service Schedule 874 Mission-Oriented Business Integrated Services (MOBIS)

CONTRACT NUMBER: GS-10F-0184X

PERIOD COVERED BY CONTRACT: April 6, 2011 through April 5, 2016

Glevum Associates, LLC One New England Executive Park, Suite 205a Burlington, MA 01803 Phone: (781) 229-0903 Fax: (781) 229-0906 www.glevumusa.com

General Services Administration Management Services Center Acquisition Division Pricelist current through Modification <u>#___</u>, dated _____

Business Size: Small, Woman Owned Business DUNS: 78-468-8249

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <u>http://www.fss.gsa.gov</u>.

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GSA AWARDED TERMS AND CONDITIONS GLEVUM ASSOCIATES, LLC

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 874-1: CONSULTING SERVICES SIN 874-3: SURVEY SERVICES

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

NOT APPLICABLE

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.

Please refer to Attachments A and B for Glevum's Labor Category Descriptions and Hourly Rates

2. MAXIMUM ORDER:

\$1,000,000.00

3. MINIMUM ORDER:

\$100.00

4. GEOGRAPHIC COVERAGE (DELIVERY AREA):

CONUS, Alaska, Hawaii, and Puerto Rico OCONUS, Includes Iraq and Afghanistan

5. Point(s) of production (city, county, and State or foreign country).

Glevum Associates, LLC One New England Executive Park, Suite 205a Burlington, MA 01803

6. Discount from list prices or statement of net price.

GSA Net pricing as shown in pricing tables provided

7. QUANTITY DISCOUNTS.

None

8. PROMPT PAYMENT TERMS:

None. 0%, Net 30 Days ARO

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.

YES

9b. Notification whether Government purchase cards are accepted above the micro-purchase threshold.

YES

- 10. FOREIGN ITEMS (LIST ITEMS BY COUNTRY OF ORIGIN): NONE
- 11a. TIME OF DELIVERY:

TO BE NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY

- 11b.EXPEDITED DELIVERY:TO BE NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY
- 11c.OVERNIGHT AND 2-DAY DELIVERY:TO BE NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY
- 11d.
 URGENT REQUIREMENTS:

 TO BE NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY
- 12. F.O.B. POINT(S):

DESTINATION

13a. ORDERING ADDRESS:

Glevum Associates, LLC One New England Executive Park, Suite 205a Burlington, MA 01803 Phone: (781) 229-0903 Fax: (781) 229-0906

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA s), and a sample BPA can be found at the GSA/FSS Schedule homepage <u>fss.gsa.gov/schedules</u>.
- 14. PAYMENT ADDRESS.

Glevum Associates, LLC One New England Executive Park, Suite 205a Burlington, MA 01803 Phone: (781) 229-0903

- 15. WARRANTY PROVISION. STANDARD COMMERCIAL WARRANTY
- 16. EXPORT PACKING CHARGES, IF APPLICABLE. NOT APPLICABLE
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL).

CONTACT CONTRACT ADMINISTRATOR

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE).

NOT APPLICABLE

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE).

NOT APPLICABLE

20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE).

NOT APPLICABLE

20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)

A DANGER PAY AND/OR HARDSHIP POST DIFFERENTIAL OF UP TO THE DEPARTMENT OF STATE MAXIMUM ALLOWABLE PERCENTAGE FOR AFGHANISTAN AND IRAQ (CURRENTLY 35% FOR EACH DIFFERENTIAL) IS AUTHORIZED ON THIS CONTRACT. THIS DIFFERENTIAL IS DIRECTLY TIED TO THE DIFFERENTIAL LISTED IN THE DEPARTMENT OF STATE STANDARDIZED REGULATIONS (DSSR) TABLE ON THE DATE THAT A SPECIFIC TASK ORDER IS WRITTEN. USAGE OF THE RATE IS LIMITED TO U.S.-BASED CONTRACT EMPLOYEES PERFORMING WORK IN THE DESIGNATED LOCALE. THE ORDERING AGENCY HAS THE SOLE AUTHORITY TO AUTHORIZE OR NOT AUTHORIZE THE DANGER PAY AND/OR THE HARDSHIP POST RATE ON AN ORDER BY ORDER BASIS.

- 21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE). NOT APPLICABLE
- 22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE). NONE
- 23. PREVENTIVE MAINTENANCE (IF APPLICABLE). NOT APPLICABLE
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

NOT APPLICABLE

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor s website or other location.) The EIT standards can be found at: www.Section508.gov/.

NOT APPLICABLE

- 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER.78-468-8249
- 26. Notification regarding registration in Central Contractor Registration (CCR) database.
 CAGE CODE # 4N4W5

GLEVUM ASSOCIATES, LLC'S LABOR CATEGORY DESCRIPTIONS (MOBIS) (SINS 874-1 & 874-3)

LABOR CATEGORY	GSA HOURLY RATE
Level 1 Analyst	\$82.17

Duties: Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with senior Analysts or Project Managers.

Experience & Education: M	linimum of 1 year experien	ce and Bachelors Degree
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LABOR CATEGORY	GSA HOURLY RATE	
Level 2 Analyst	\$87.29	

Duties: Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with other analysts and Project Managers. Directs the activities of junior staff as necessary.

Experience & Education: Minimum of 2 years experience and Masters Degree or relevant industry experience in International Relations, Journalism, Statistics, or Social Sciences.

LABOR CATEGORY	GSA HOURLY RATE	
Level 3 Analyst	\$117.08	
Duties: Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies.		
Experience & Education: Minimum of 5 years experience and Masters Degree or relevant industry		

LABOR CATEGORY	GSA HOURLY RATE
Level 1 Project Manager	\$87.29

Duties: Manages projects. Significant subject matter knowledge in one or more solution areas. Management of business operations and improvements related to projects. Interfaces with the client on project issues.

Experience & Education: Minimum of 1 year experience and a Bachelor's degree

LABOR CATEGORY	GSA HOURLY RATE
Level 2 Project Manager \$115.99	
Duties: Provides guidance and direction at the program level. Manage large, complex projects. Extensive	

subject matter knowledge in one or more solution areas. Design, implementation and management of business operations, improvements or strategy projects. Interfaces with the client on program issues.

Experience & Education: Minimum of 3 years experience and a Masters Degree or relevant industry experience in International Relations, Journalism, Statistics, or Social Sciences.

LABOR CATEGORY	GSA HOURLY RATE	
Level 1 Executive Consultant	\$123.24	

Duties: Possess demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Directs the activities of Program Managers or other staff as necessary.

Experience & Education: Minimum of 8 years experience and Masters Degree or relevant industry experience in International Relations, Journalism, Statistics, or Social Sciences.

LABOR CATEGORY	GSA HOURLY RATE
Level 2 Executive Consultant	\$184.86

Duties: Senior expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Directs the activities of junior Executive Consultants, Directors, Program Managers or other staff as necessary.

Experience & Education: Minimum of 10 years experience and Masters Degree or relevant industry experience in International Relations, Journalism, Statistics, or Social Sciences.

LABOR CATEGORY	GSA HOURLY RATE	
Director	\$143.79	
Duties: Senior executive responsible for providing strategic direction, vision, leadership, and program management to the team. Contributes to organizational direction through regular involvement with senior level client leadership and team members. Maintains productive and effective client relationship with the		

Experience & Education: Minimum of 8 years experience and Masters Degree or relevant industry experience in International Relations, Journalism, Statistics, or Social Sciences.

most senior levels of the client organization.

LABOR CATEGORY	GSA HOURLY RATE
Program Manager	\$123.24

Duties: Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. The Program Manager maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision, this may include subject matter and unique technical knowledge. The Program Manager is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc.

Experience & Education: Minimum of 8 years experience and Masters Degree or relevant industry experience in International Relations, Journalism, Statistics, or Social Sciences.

*Educational Equivalency: In lieu of a Masters Degree, an additional 4 years of relevant industry experience in International Relations, Journalism, Statistics, or Social Sciences would substitute.

ATTACHMENT B GLEVUM ASSOCIATES, LLC'S GSA AWARDED HOURY SERVICES PRICING

SINs	Labor Category Title	GSA Hourly Rate
874-1 & 874-3	Level 1 Analyst	\$ 82.17
874-1 & 874-3	Level 2 Analyst	\$ 87.29
874-1 & 874-3	Level 3 Analyst	\$ 117.08
874-1 & 874-3	Level 1 Project Manager	\$ 87.29
874-1 & 874-3	Level 2 Project Manager	\$ 115.99
874-1 & 874-3	Level 1 Executive Consultant	\$ 123.24
874-1 & 874-3	Level 2 Executive Consultant	\$ 184.86
874-1 & 874-3	Director	\$ 143.79
874-1 & 874-3	Program Manager	\$ 123.24

Note 1: Pricing includes contractor/customer facilities

Note 2: A Danger Pay and/or Hardship Post differential of up to the Department of State maximum allowable percentage for Afghanistan and Iraq (currently 35% for each differential) is authorized on this contract. This differential is directly tied to the differential listed in the Department of State Standardized Regulations (DSSR) table on the date that a specific task order is written. Usage of the rate is limited to U.S.-based contract employees performing work in the designated locale. The ordering agency has the sole authority to authorize or not authorize the Danger Pay and/or the Hardship Post rate on an order by order basis.